



ELKE BEUVINK HUTTENHUIS

I am a professional in my field with more than 18 years of experience in international sales.

I started as a trainee fresh of University and had the roles of back office, coordinator, account manager, senior account manager, sales manager Europe and associate director for some prestigious company's.

At present I do what love most.. pioneering and connecting some of the best brands in Europe to some of the best retailers in Europe.

Education

2000-2004 | Saxion University of applied sciences

BA in International Business & Languages

Contact

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Work Experience

Owner@theretailcircle.com/The Retail Circle

Dates Employed Jan 2020 – Present
Employment Duration 2 yrs 9 months
Location Overijssel, Netherlands

Associate Director/GARDENING EXPRESS RETAIL Ltd.

Dates Employed Feb 2019 – Dec 2019
Employment Duration 11 months

European Sales manager/Briers Ltd

Dates Employed Jun 2017 – Jan 2019
Employment Duration 1 yr 8 months
Location Netherlands

Senior account manager UK/ Kaemingk BV

Dates Employed Dec 2006 – May 2017
Employment Duration 10 yrs 6 months
Location Aalten, the Netherlands

Shopfit coordinator/ Umdasch Shopfitting

Dates Employed Sep 2005 – Dec 2006
Employment Duration 1 yr 4 months
Coordinating Levi's shop fit throughout Europe,

Export department/ Silkka BV

Dates Employed Mar 2005 – Dec 2005
Employment Duration 10 months
Location Hengelo (OV)

Sales Support UK department/ Kaemingk BV

Dates Employed Feb 2004 – Mar 2005
Employment Duration 1 yr 2 months

Skills

- Fluent in various languages; English, German, Dutch and medium level in Spanish
- Experienced as a senior international account manager and sales manager
- Experienced in starting, controlling and supervising customer orientated projects
- Experienced in FOB sales
- Own label and other customer orientated retail projects
- Knowledge of the retail market
- Experienced in organizing fairs
- Training & educating and supervising a team
- Making analysis and reports

Courses

- **Cambridge business sustainability management 2020-** University of Cambridge
- **Cambridge proficiency in english**
- Various sales courses throughout the years too many to mention